RESELLER BENEFITS OF USING



TG SERVICE





MIGRATION METHODOLOGIES



• Engage with the customer to understand the migration need



 Collect the information about the source and target for the migration



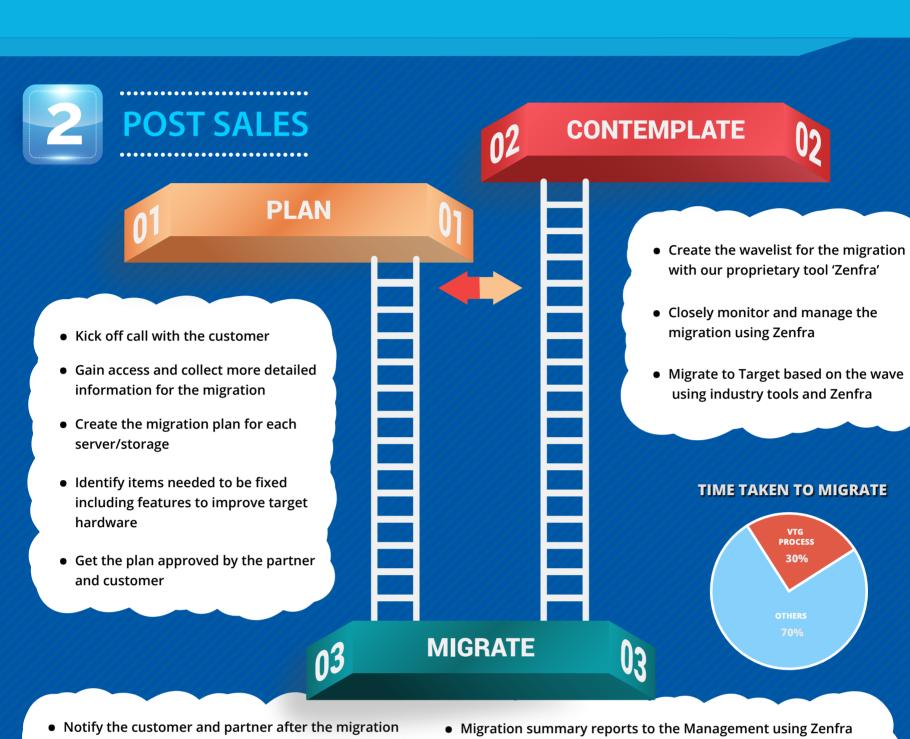
• Build the migration scope with the partner and based on that propose the pricing



 Get on pre-sales call with customer as our partner (we represent you)



• Work closely with partner to win the deal



• Migration completion is followed by 'Customer satisfaction Survey'

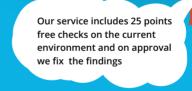
ITS OF WORKING WITH V

- Migration completion is followed by 'Customer satisfaction Survey'
- Rapid increase in the adoption of the new hardware by customer
 - o Offers future purchases
- Customer may not have skillset to do the migration, you can offer as packaged solution
- Increases customer experience of the new solution
 - o We make sure customer has complete satisfaction over the new solution
 - Improve your margin on the complete solution
 - o Many customers and partners like EMC, VCE, VMware, HCL are white-labeling our services

• Reduce cost of Migration for the customer



Reduces the sales cycle, no delay from lack of resources







OW YOU CAN LEVERAGE US



Directly by contacting



• We offer both Fixed and T&M pricing















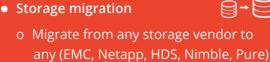
 Whitelabel - We represent you, we provide both Presales and post-sales support



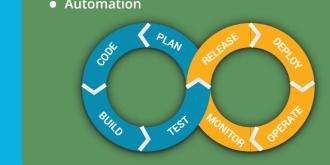
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BILITIES WITH



Automation



- Server Migration
 - o Physical to physical migration (Windows, Unix)



